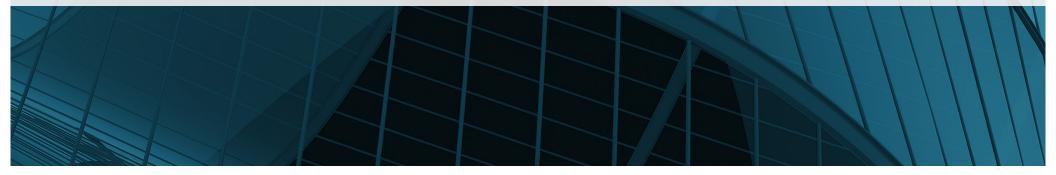




# Second Quarter 2022 Earnings Supplemental

August 9, 2022



# **Important Disclosure Information**

This presentation contains forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995, regarding future events and the future results of the Company that are based on current expectations, estimates, forecasts, projections about the industry in which the Company operates and the beliefs and assumptions of the management of the Company. Words such as "address," "anticipate," "believe," "consider," "continue," "develop," "estimate," "expect," "further," "goal," "intend," "may," "plan," "potential," "project," "seek," "should," "target," "will," variations of such words and similar expressions are intended to identify such forward-looking statements. Such statements reflect the current views of the Company and its management with respect to future events and are subject to certain risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, the Company's actual results, performance or achievements could differ materially from the results expressed in, or implied by, these company does not represent that the information herein is complete. The information in this presentation in this presentation and other information in this presentation may change after that date. The Company undertakes no obligation to update any forward-looking statements in order to reflect any event or circumstance occurring after the date of this presentation or currently unknown facts or conditions. You are urged to review and carefully consider any cautionary statements and other disclosures, including the statements under the heading "Risk Factors" and elsewhere in the Company's fillings with the Securities and Exchange Commission.

Factors that may cause actual results to differ materially from current expectations include, among others: the Company's business and investment strategy; the impact of COVID-19 on the Company's business and the global economy; the war between Russia and the Ukraine and market volatility resulting from such conflict; the ability of Chicago Atlantic REIT Manager, LLC (the "Manager") to locate suitable loan opportunities for the Company's investment strategy; allocation of loan opportunities to the Company by the Manager; the Company's projected operating results; actions and initiatives of the U.S. or state governments and changes to government policies and the execution and impact of these actions, initiatives including the fact that cannabis remains illegal under federal law; the estimated growth in and evolving market dynamics of the cannabis market; the demand for cannabis cultivation and processing facilities; shifts in public opinion regarding cannabis; the state of the U.S. economy generally or in specific geographic regions; economic trends and economic recoveries; the amount and timing of the Company's expected portfolio of loans; the Company's loans; the Company's loans; the company's loans; the degree to which any interest rate or other hedging strategies may or may not protect the Company's loans and the Company's loans; the degree to which any interest rate or other hedging strategies may or may not protect the Company's loans and the Company's borrowings used to fund such loans; the departure of any of the executive officers or key personnel supporting and assisting the Company from the Manager in governmental regulations, tax law and rates, accounting guidance and similar matters; the Company's ability to qualify and maintain the Company's qualification as a REIT for U.S. federal income tax purposes; estimates relating to the Company's ability to qualify and maintain the Gompany's qualification as a REIT for U.S. federal income tax purposes; estimates relating to the Company's ability to maket di

### Market and Industry Data

In this presentation, the Company relies on and refers to certain information and statistics obtained from third-party sources which it believes to be reliable, including reports by market research firms. The Company has not independently verified the accuracy or completeness of any such third-party information. Because the cannabis industry is relatively new and rapidly evolving, such market and industry data may be subject to significant change in a relatively short time period.

CHICAGOATLANTIC REAL ESTATE FINANCE

# **Company Overview**

- Successful IPO in December 2021 (NASDAQ: REFI)
- Track record of identifying market inefficiencies, particularly where risk is fundamentally mispriced
- Ability to redeploy capital quickly
- Access to Sponsor's leading cannabis lending platform as lead or co-lead
- Proprietary sourcing network and direct originations team
- Experienced and robust origination team responsible for sourcing and closing over \$1.3B in credit facilities since 2019
- Sizable and growing loan portfolio offering compelling risk-adjusted returns
- Diversified across operators, geographies and asset types with strong real estate collateral coverage as well as additional collateral



Chicago Atlantic Real Estate Finance, Inc. | 3

Note: (1) As of June 30, 2022

CHICAGOATLANTIC REAL ESTATE FINANCE

# **Investment Highlights**



Pioneer in cannabis lending with first-mover advantage



Proprietary and extensive deal sourcing capabilities



Differentiated investment approach



Compelling opportunity in rapidly growing cannabis market



**CHICAGOATLANTIC** 

REAL ESTATE FINANCE

Lender of choice to leading cannabis operators



### Industry-Leading Management and Investment Team Deep Cannabis, Credit and Real Estate Expertise With Entrepreneurial Approach



John Mazarakis<sup>(1)</sup> Executive Chairman

- Originated over \$500mm in cannabis credit transactions
- Developed and owns over 1mm sf of real estate across 4 states
- Founded restaurant group with 30+ units and 1,200+ employees
- MBA from Chicago Booth and BA from University of Delaware



Tony Cappell<sup>(1)</sup> CEO

- Debt investor with over 15 years of experience, beginning at Wells Fargo Foothill
- Completed over 150 deals, comprising over \$5bn in total credit
- Former Managing Director and Head of Underwriting at Stonegate Capital
- MBA from Chicago Booth and BA from University of Wisconsin



Andreas Bodmeier<sup>(1)</sup> Co-President and CIO

- Underwritten over \$500mm in cannabis credit transactions
- Former Principal of consulting firm focused on FX and commodity risk management
- Former Senior Advisor, U.S. Dept. of Health and Human Services
- PhD in Finance and MBA from Chicago Booth and MSc from Humboldt University (Berlin)



Peter Sack<sup>(1)</sup> Co-President

- Former Principal at BC Partners Credit, leading their cannabis practice
- Underwritten \$138mm in cannabis credit transactions
- Former private equity investor, focusing on distressed industrial opportunities
- MBA from University of Pennsylvania's Wharton School of Business and BA from Yale University



Lindsay Menze CFO

- Finance and accounting expert, with over 10 years of experience, focusing on complex accounting and financial reporting
- Former Director at RSM US and Manager at Deloitte, focusing primarily on real estate industry
- CPA and BBA from University of Notre Dame

### 100 YEARS OF COMBINED EXPERIENCE AND OVER \$8 BILLION IN REAL ESTATE AND COMMERCIAL CREDIT

Note: (1) Denotes member of Investment Committee

CHICAGOATLANTIC REAL ESTATE FINANCE

# **Veteran Independent Directors**

Significant Public Board, REIT, Financial and Corporate Governance Expertise



### Jason Papastavrou

- Lead Independent Director
- Founder and CIO of ARIS Capital Management
- Current member of board of directors of GXO Logistics (NYSE:GXO); and, previous board member of XPO Logistics (NYSE:XPO) and United Rentals (NYSE:URI)
- BS in Mathematics and MS and PhD in Electrical Engineering and Computer Science from MIT



### **Donald Gulbrandsen**

- Current investor in Chicago Atlantic
- Founder and CEO of Gulbrandsen Companies, a holding company for specialty chemical manufacturing companies
  - Products sold in over 45 countries
- Over 900 employees in 7 facilities worldwide
- BS in Chemical Engineering and BA in History from Cornell University



### Fredrick C. Herbst

- Audit Committee Chair
- Former CFO of Ready Capital (NYSE:RC) and Arbor Realty Trust (NYSE:ABR), two publicly traded, commercial mortgage REITs
- Former Managing Director of Waterfall Asset Management
- Former CFO of Clayton Holdings and The Hurst Companies
- CPA and BA in Accounting from Wittenberg University



### **Brandon Konigsberg**

- Former CFO at J.P. Morgan Securities and Managing Director at JPMorgan Chase
- Current member of board of directors of GTJ REIT, SECregistered equity REIT
- Former auditor at Goldstein, Golub and Kessler
- CPA and BA in Accounting from University of Albany and MBA from New York University's Stern School of Business



### **Michael Steiner**

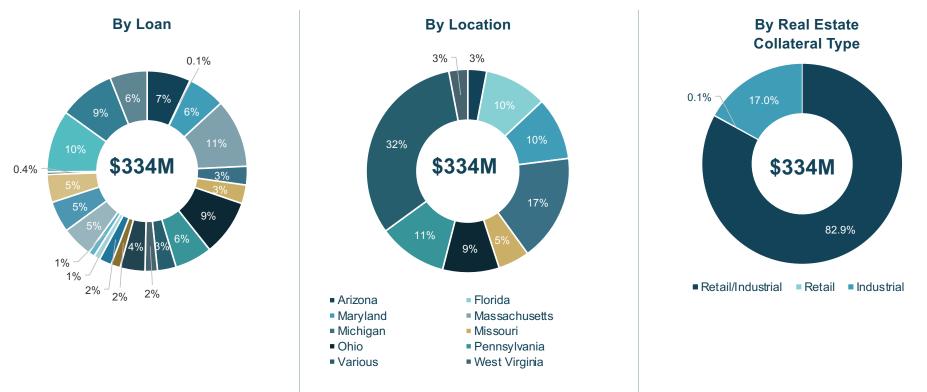
- Current investor in Chicago Atlantic
- Founder and President of Service Energy and Petroleum Equipment, which are engaged in distribution of petroleum products
- Expert in highly regulated industries
- BA in History from Wake Forest University and MBA from University of Delaware

CHICAGOATLANTIC REAL ESTATE FINANCE

# **Investment Portfolio Activity**



Portfolio Diversity Our portfolio is diversified across operators, geographies, and asset types

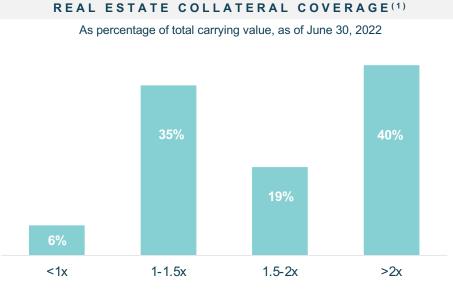


PRINCIPAL OUTSTANDING<sup>(1)</sup>

Note: (1) As of June 30, 2022

CHICAGOATLANTIC REAL ESTATE FINANCE

# Loan Collateral Coverage 1.9x real estate collateral coverage



Portfolio Weighted Average (1.9x)

### ADDITIONAL COLLATERAL

Our loans to owner operators in the state-licensed cannabis industry are secured by additional collateral, including personal guarantee where applicable subject to local laws and regulations:



(1) See page 17 for real estate collateral coverage by loan. Expressed as percentage of total principal balance of \$334.3 million as of June 30, 2022.

CHICAGOATLANTIC REAL ESTATE FINANCE

Loan	Initial Funding Date <sup>(1)</sup>	Maturity Date <sup>(2)</sup>	Cor	Total nmitment <sup>(3)</sup>	E	rincipal Balance f 6/30/2022	Percentage of Our Loan Portfolio	uture ndings	Interest Rate <sup>(4)</sup>	Periodic Payment <sup>(5)</sup>	YTM IRR <sup>(6)</sup>
1 <sup>(8)</sup>	7/2/20	5/30/23	\$	30,000,000	\$	30,000,000	9.0%	\$ -	10.07%	I/O	13.1%
2	11/19/20	1/31/25	\$	7,250,000	\$	6,957,500	2.0%	\$ -	P + 11.00% <sup>(7)</sup>	P&I	18.5%
3	3/5/21	12/31/24	\$	35,891,667	\$	36,343,859	10.9%	\$ -	P + 6.65% <sup>(7)</sup> Cash 3.25% PIK	I/O	15.8%
4	3/25/21	3/31/24	\$	20,105,628	\$	20,539,287	6.1%	\$ -	13.625% Cash, 2.75% PIK	P&I	20.0%
5 <sup>(9)</sup>	4/19/21	4/28/23	\$	12,900,000	\$	11,229,539	3.4%	\$ 1,619,952	19.85%	P&I	23.6%
6	4/19/21	4/28/23	\$	3,500,000	\$	1,500,000	0.5%	\$ 2,000,000	P + 12.25% <sup>(7)</sup>	P&I	23.0%
7	5/8/21	5/31/25	\$	12,900,000	\$	13,129,000	4.0%	\$ -	P + 10.75% <sup>(7)</sup> Cash, 4% PIK <sup>(10)</sup>	P&I	21.1%
8	8/20/21	2/20/24	\$	6,000,000	\$	4,500,000	1.4%	\$ 1,500,000	P + 9.00% <sup>(7)</sup>	P&I	14.4%
9	8/4/21	8/30/24	\$	25,000,000	\$	23,020,760	6.9%	\$ 2,142,857	13% Cash, 2.5% PIK	P&I	16.9%
10	9/1/21	9/1/24	\$	9,500,000	\$	9,648,063	2.9%	\$ -	P + 9.25% <sup>(7)</sup> Cash, 2% PIK	P&I	18.8%
11	9/3/21	6/30/24	\$	15,000,000	\$	15,379,246	4.7%	\$ -	P + 10.75% <sup>(7)</sup> Cash, 3% PIK	P&I	20.5%
12	9/20/21	9/30/24	\$	470,411	\$	352,808	0.1%	\$ -	11.00%	P&I	21.4%
13	9/30/21	9/30/24	\$	32,000,000	\$	32,314,053	9.5%	\$ -	P + 8.75% <sup>(7)</sup> Cash, 2% PIK	I/O	18.4%
14	11/8/21	10/31/24	\$	20,000,000	\$	20,000,000	6.0%	\$ -	13.00%	P&I	15.8%
15	11/22/21	11/22/22	\$	10,600,000	\$	10,600,000	3.2%	\$ -	P + 7.00% <sup>(7)</sup>	I/O	13.4%
16	12/27/21	12/27/26	\$	5,000,000	\$	5,000,000	1.5%	\$ -	15% Cash, 2.5% PIK	P&I	18.5%
17	12/29/21	12/29/23	\$	6,000,000	\$	3,692,478	1.1%	\$ 2,400,000	10.50% Cash, 1% to 5% PIK <sup>(11)</sup>	I/O	18.3%
18	12/30/21	12/31/24	\$	13,000,000	\$	7,500,000	2.3%	\$ 5,500,000	P + 9.25% <sup>(7)</sup>	P&I	29.4%
19	1/18/22	1/31/25	\$	25,000,000	\$	15,000,000	4.4%	\$ 10,000,000	11.00%	P&I	14.4%
20	2/3/22	2/28/25	\$	30,000,000	\$	30,369,303	9.0%	\$ -	P + 8.25% <sup>(7)</sup> Cash, 3% PIK	P&I	22.0%
21	3/11/22	8/29/25	\$	20,000,000	\$	20,172,651	6.1%	\$ -	11% Cash, 3% PIK	P&I	15.3%
22	5/9/22	5/30/25	\$	17,000,000	\$	17,073,745	5.1%	\$ -	11.00% Cash, 3% PIK	P&I	15.1%
		Subtotal	\$	357,117,706	\$	334,322,292	100.0%	\$ 25,162,809	14.8%	Wtd. Average	17.7%

# Portfolio Overview (as of June 30, 2022)

### Total Commitment: \$357.1M



# Portfolio Overview (continued)

Notes:

- (1) All loans originated prior to April 1, 2021 were purchased from affiliated entities at fair value plus accrued interest on or subsequent to April 1, 2021
- (2) Certain loans have extension options from original maturity date.
- (3) Total Commitment excludes future amounts to be advanced at sole discretion of the lender.
- (4) "P" = prime rate and depicts floating rate loans that pay interest at the prime rate plus a specific percentage; "PIK" = paid in kind interest.
- (5) P&I = principal and interest. I/O = interest only. P&I loans may include interest only periods for a portion of the loan term.
- (6) Includes OID, unused fees, and exit fees, but assumes no prepayment penalties or early payoffs.
- (7) This Loan is subject to prime rate floor.
- (8) The aggregate loan commitment to Loan #1 includes a \$4.005 million initial advance which has an interest rate of 15.25%, a second advance of \$15.995 million which has an interest rate of 9.75%, and a third advance of \$10.0 million which has an interest rate of 8.5%. The statistics presented reflect the weighted average of the terms under both advances for the total aggregate loan commitment.
- (9) The aggregate loan commitment to Loan #5 includes a \$9.3 million initial advance, which has a base interest rate of 15.25% and 2.00% PIK, and a second advance of \$2.0 million, which has an interest rate of 39.00%. The statistics presented reflect the weighted average of the terms under both advances for the total aggregate loan commitment.
- (10) Subject to adjustment not below 2% if borrower receives at least two consecutive quarters of positive cash flow after the closing date.
- (11) PIK is variable with an initial rate of five percent (5.00%) per annum, until borrower's delivery of audited financial statements for the fiscal year ended December 31, 2021, at which time the PIK interest rate shall be adjusted to a rate of 1% to 5% contingent on the financial results of the borrower.

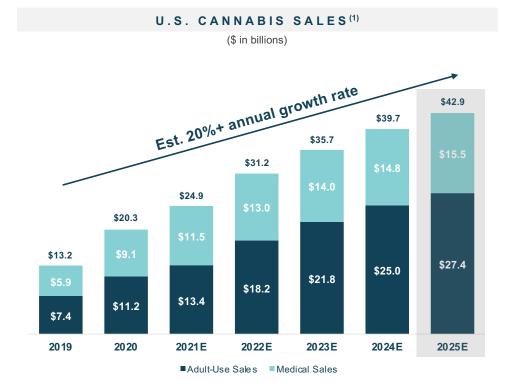
## Loan Origination Pipeline Driven by proprietary deal sourcing



Note: (1) As of June 30, 2022

CHICAGOATLANTIC REAL ESTATE FINANCE

# **Compelling Market Opportunity**



### MARKET DRIVERS

- Sales of the U.S. cannabis industry expected to rival beer (\$100bn), spirits (\$97bn) and wine (\$62bn) by 2030
- Continued legalization at state level expected to drive continued demand for capital
- Highly fragmented industry ripe for consolidation
- State and local governments deemed cannabis essential businesses during pandemic
- Wave of East Coast Legalization

Note: (1) Per New Frontier Data

CHICAGOATLANTIC REAL ESTATE FINANCE

# **Compelling Market Opportunity**

### LEGISLATIVE TAILWINDS

- Continued state-level legalization, including transition from medical to adult-use cannabis
- SAFE Banking Act would protect banks providing services to state-licensed cannabis businesses
- Chicago Atlantic expects to have a lower cost of capital on bank financing as a result of the SAFE Banking Act

# CURRENT LEGALIZATION<sup>(I)</sup>: 37 STATES

Note: (1) Per DISA Global Solutions, as of March 2022

CHICAGOATLANTIC REAL ESTATE FINANCE

# **Competitive Landscape**

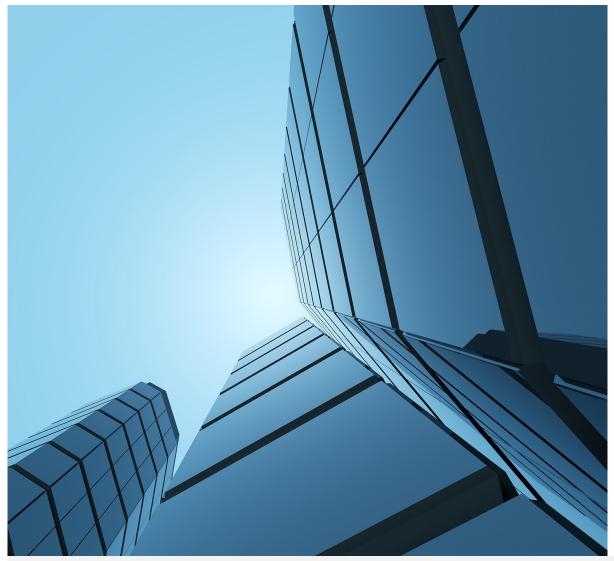
### COMPETITORS: GROUPS



COMPETITIVE ADVANTAGES						
Shorter loan durations	Better diversification					
Lower LTVs	Deal leads					
Ability to upsize	Close relationships with management teams					
We negotiate the deal	REIT shares 50% of the origination fee					
Underwrite enterprise value in the borrowers	Our borrower's only source of debt					

### 

CHICAGOATLANTIC REAL ESTATE FINANCE





# Appendix Q2 2022 Financial Overview

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Collateral	Overview	(as of June 30, 2022)

Loan	Investment <sup>(1)</sup>	Location	Property Type	as	Principal Balance of 6/30/2022	Ē	lied Real Estate ral for REIT <sup>(2)</sup>	Our Real Estate Collateral Coverage as of 6/30/2022
1	Senior Real Estate Corporate Loan	Various	Retail/Industrial	\$	30,000,000	\$	104,534,275	3.5x
2	Senior Real Estate Corporate Loan	Pennsylvania	Retail/Industrial	\$	6,957,500	\$	3,680,000	0.5x
3	Senior Real Estate Corporate Loan	Michigan	Retail/Industrial	\$	36,343,859	\$	75,563,683	2.1x
4	Senior Real Estate Corporate Loan	Various	Retail/Industrial	\$	20,539,287	\$	23,866,650	1.2x
5	Senior Real Estate Corporate Loan	Arizona	Industrial	\$	11,229,539	\$	19,700,000	1.8x
6	Senior Real Estate Corporate Loan	Massachusetts	Retail/Industrial	\$	1,500,000	\$	907,500	0.6x
7	Senior Real Estate Corporate Loan	Pennsylvania	Industrial	\$	13,129,000	\$	25,000,000	1.9x
8	Senior Real Estate Corporate Loan	Michigan	Retail/Industrial	\$	4,500,000	\$	10,900,000	2.4x
9	Senior Real Estate Corporate Loan	Various	Retail/Industrial	\$	23,020,760	\$	58,740,922	2.6x
10	Senior Real Estate Corporate Loan	West Virginia	Retail/Industrial	\$	9,648,063	\$	15,160,000	1.6x
11	Senior Real Estate Corporate Loan	Pennsylvania	Retail/Industrial	\$	15,379,246	\$	16,700,000	1.1x
12	Senior Loan	Michigan	Retail	\$	352,808	\$	3,000,000	8.5x
13	Senior Real Estate Corporate Loan	Maryland	Industrial	\$	32,314,053	\$	33,440,000	1.0x
14	Senior Real Estate Corporate Loan	Various	Retail/Industrial	\$	20,000,000	\$	78,000,000	3.9x
15	Senior Real Estate Corporate Loan	Various	Retail/Industrial	\$	10,600,000	\$	17,606,318	1.7x
16	Senior Real Estate Corporate Loan	Various	Retail/Industrial	\$	5,000,000	\$	-	0.0x
17	Senior Real Estate Corporate Loan	Michigan	Retail/Industrial	\$	3,692,478	\$	9,510,000	2.6x
18	Senior Real Estate Corporate Loan	Florida	Retail/Industrial	\$	7,500,000	\$	-	0.0x
19	Senior Real Estate Corporate Loan	Florida	Retail/Industrial	\$	15,000,000	\$	35,825,000	2.4x
20	Senior Real Estate Corporate Loan	Ohio	Retail/Industrial	\$	30,369,303	\$	36,990,000	1.2x
21	Senior Real Estate Corporate Loan	Florida	Retail/Industrial	\$	20,172,651	\$	28,000,000	1.4x
22	Senior Real Estate Corporate Loan	Missouri	Retail/Industrial	\$	17,073,745	\$	27,580,000	1.6x
				\$	334,322,292	\$	624,704,348	1.9x

Notes: (1) Senior Real Estate Corporate Loans are structured as loans to owner operators secured by real estate. Senior Loans are loans to a property owner and leased to third party tenant. (2) Real estate is based on appraised value as is, or on a comparable cost basis, as completed. The real estate values shown in the collateral table are estimates by a third-party appraiser of the market value of the subject real property in its current physical condition, use, and zoning as of the appraisal date. The appraisals assume that the highest and best use is use as a cannabis cultivator or dispensary, as applicable. The appraisals recognize that the current use is highly regulated by the state in which the property is located; however, there are sales of comparable properties that demonstrate that there is a market for such properties. The appraisals uses imiliar sized warehouses in their conclusion of the subjects "as-is" value without licensees to cultivation and baperavice difficult dasper the subject property to a state-licensed cannabis becarator. The regulated properties value in use in real property used in cannabis-related operator as third party purchaser that would lease the subject property to a state-licensed cannabis appravach. Used in cannabis-related operations may cause significant delays or difficulties in transferring a property to a state-licensed cannabis appravach. The regulatory requirements related to real property used in cannabis-related operations may cause significant delays or difficulties in transferring a property to a state-licensed using the income approach. Based on market lease relates for comparable properties, whether dispensative-relations may cause state regulator to construct a similar facilities. It indicates the value to a hird-party owner that leases to a dispensary or cultivation relative related to a comparable properties, whether dispensative-relation or may cause sequre taste value as the value to a third-party owner that leases to a dispensary or cultivation relative

CHICAGOATLANTIC REAL ESTATE FINANCE

# Balance Sheet (unaudited)

	Ju	ne 30, 2022 (unaudited)		December 31, 2021
Assets	•	000 001 000	•	400.004.500
Loans held for investment	\$	330,201,986	\$	196,984,566
Current expected credit loss reserve		(1,203,424)		(134,542)
Loans held for investment, net		328,998,562		196,850,024
Cash		6,623,096		80,248,526
Interest receivable		975,572		197,735
Other receivables and assets, net		956,438		847,170
Total Assets	\$	337,553,668	\$	278,170,455
Liabilities				
Interest reserve	\$	6,370,024	\$	6,636,553
Dividend payable		8,405,865		4,537,924
Related party payable		739,950		1,800,000
Payable for investment purchased		6,629,075		-
Revolving line of credit		45,000,000		-
Management and incentive fees payable		1,247,561		905,123
Accounts payable and other liabilities		533,682		212,887
Total Liabilities		68,926,157		14,092,487
Commitments and contingencies (Note 8)				
Stockholders' equity				
Common stock, par value \$0.01 per share, 100,000,000 shares authorized at June 30, 2022 and December 31, 2021, respectively, and 17,752,290 and 17,453,553 shares issued and outstanding at June 30, 2022 and December 31, 2021, respectively		176,579		173,551
Additional paid-in-capital		268,803,970		264,081,977
Accumulated earnings (deficit)		(353,038)		(177,560)
Total stockholders' equity		268,627,511		264,077,968
Total liabilities and stockholders' equity	\$	337.553.668	\$	278.170.455

CHICAGOATLANTIC REAL ESTATE FINANCE

# Statement of Operations (unaudited)

		Three months ended June 30, 2022		Three months ended March 31, 2022
Revenues				
Interest income	\$	11,850,028	\$	9,833,053
Interest expense		(449,556)	_	(72,268)
Net interest income		11,400,472		9,760,785
Expenses				
Management and incentive fees, net		1,247,561		671,505
General and administrative expense		777,212		556,141
Provision for current expected credit losses		1,045,665		51,343
Organizational expense		-		-
Professional fees		743,670		556,904
Stock based compensation		122,525		120,940
Total expenses		3,936,633	_	1,956,833
Net Income before income taxes	_	7,463,839	_	7,803,952
Income tax expense				-
Net Income	\$	7,463,839	\$	7,803,952
Earnings per common share:				
Basic earnings per common share (in dollars per share)	\$	0.42	\$	0.44
Diluted earnings per common share (in dollars per share)	\$	0.42	\$	0.44
Weighted average number of common shares outstanding:				
Basic weighted average shares of common stock outstanding (in shares)		17,657,913		17,641,090
Diluted weighted average shares of common stock outstanding (in shares)		17,752,413		17,737,975

# Reconciliation of Distributable Earnings and Adjusted Distributable Earnings to GAAP Net Income

	Three months ended June 30, 2022	Three months en March 31, 202
Net Income	\$ 7,463,839	9 \$ 7,80
Adjustments to net income		
Non-cash equity compensation expense	122,525	5 12
Depreciation and amortization	168,826	6 7
Provision for current expected credit losses	1,045,665	<u> </u>
Distributable Earnings	8.800.855	8.04
Adjustments to Distributable Earnings		
Certain organizational expenses	-	
Adjusted Distributable Earnings	8,800,855	5 8,04
Basic weighted average shares of common stock outstanding (in shares)	17,657,913	17,64
Adjusted Distributable Earnings per Weighted Average Share	\$0.50	\$
Diluted weighted average shares of common stock outstanding (in shares)	17,752,413	3 17,73
Adjusted Distributable Earnings per Weighted Average Share	\$ 0.50	) \$

CHICAGOATLANTIC REAL ESTATE FINANCE

# Management Agreement Overview

### **External Manager**

- Externally-managed by Chicago Atlantic REIT Manager, LLC, a subsidiary of Chicago Atlantic Group, LLC
- John Mazarakis (Executive Chairman), Tony Cappell (CEO) and Andreas Bodmeier (Co-President & CIO) control and beneficially own over 80% of the Manager
- The Manager is comprised of an experienced team of investment professionals, who currently manage several externally-managed vehicles with over \$500mm in additional assets
  - Synergies from over 30 professionals, spanning real estate credit, assetbased lending and real estate private equity, as well as robust accounting and compliance functions

### Management Agreement and Equity Incentive Plan

- Initial term of three years
- Following the initial term, the agreement automatically renews every year for an additional one-year period, unless Chicago Atlantic or the Manager elects not to renew
- Shareholder-friendly management agreement:
- 8.5% equity incentive plan:
  - 0.5% granted at completion of IPO
  - 8% granted at discretion of Board based on Company performance after IPO

### MANAGEMENT FEES

Annual Base Management Fee (on Equity)	1.5%
Origination Fees (Rebated to REIT)	50.0%
Incentive Compensation Terms:	
Incentive Fees (of Core Earnings)	20.0%
Hurdle Amount (on Avg. Equity); No Catch-up Provision	8.0%