### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### FORM 8-K

### CURRENT REPORT Pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): May 12, 2022 (May 12, 2022)

# Chicago Atlantic Real Estate Finance, Inc. (Exact name of registrant as specified in its charter)

| Maryland   | 001-41123  | 86-3125132   |
|--|--|--|
| (State or other jurisdiction of incorporation or organization)   | (Commission File Number)   | (IRS Employer<br>Identification Number)                  |
| •  | 420 N. Wabash Avenue, Suite 500, Chicago, Illinois 60611 (Address of principal executive offices) (zip code) |  |
| Reg  | gistrant's telephone number, including area code (312) 809-7002  |  |
| Check the appropriate box below if the Form 8-K filing is inter<br>Instruction A.2. below):                                  | nded to simultaneously satisfy the filing obligation of the registra   | nt under any of the following provisions (see General    |
| ☐ Written communications pursuant to Rule 425 under the Se   | ecurities Act (17 CFR 230.425)   |  |
| ☐ Soliciting material pursuant to Rule 14a-12 under the Exch   | nange Act (17 CFR 240.14a-12)  |  |
| ☐ Pre-commencement communications pursuant to Rule 14d   | -2(b) under the Exchange Act (17 CFR 240.14d-2(b))   |  |
| ☐ Pre-commencement communications pursuant to Rule 13e   | -4(c) under the Exchange Act (17 CFR 240.13e-4(c))   |  |
| Securities registered pursuant to Section 12(b) of the Act:  |  |  |
| Title of each class  | Trading Symbol(s)  | Name of each exchange on which registered                |
| Common stock, par value \$0.01 per share   | REFI   | The Nasdaq Global Market LLC                             |
| Indicate by check mark whether the registrant is an emerging g Securities Exchange Act of 1934 (§240.12b-2 of this chapter). | rowth company as defined in Rule 405 of the Securities Act of 19   | 933 (§230.405 of this chapter) or Rule 12b-2 of the      |
| Emerging growth company ⊠  |  |  |
| If an emerging growth company, indicate by check mark if the standards provided pursuant to Section 13(a) of the Exchange    | registrant has elected not to use the extended transition period fo Act. $\Box$                              | r complying with any new or revised financial accounting |
|  |  |  |
|  |  |  |

### Item 2.02 Results of Operations and Financial Condition.

On May 12, 2022, Chicago Atlantic Real Estate Finance, Inc. (the "Company") issued a press release announcing its financial results for the quarter ended March 31, 2022. The text of the press release is included as Exhibit 99.1 to this Form 8-K and is incorporated herein by reference.

The information set forth under this Item 2.02, including Exhibit 99.1, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section. The information set forth under this Item 2.02, including Exhibit 99.1, shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, unless it is specifically incorporated by reference therein.

### Item 7.01 Regulation FD Disclosure.

On May 12, 2022, the Company disseminated a presentation to be used in connection with its conference call to discuss its financial results for the quarter ended March 31, 2022, which will be held on Thursday, May 12, 2022 at 10:00 a.m. (eastern time). A copy of the presentation has been posted to the Company's Investor Relations page of its website and is included herewith as Exhibit 99.2, and by this reference incorporated herein.

The information disclosed under this Item 7.01, including Exhibit 99.2 hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section. The information provided herein shall not be deemed incorporated by reference into any filing made under the Securities Act of 1933, as amended, except as expressly set forth by specific reference in such filing.

#### Item 9.01 Financial Statements and Exhibits.

- a) Not applicable.
- b) Not applicable.
- c) Not applicable.
- d) Exhibits.

### Exhibit

| Number | Description   |
|--------|---|
|        |   |
| 99.1   | Press release, dated May 12, 2022.  |
| 99.2   | First Quarter 2022 Earnings Supplemental Presentation, dated May 12, 2022.  |
| 104    | Cover Page Interactive Data File (embedded within the Inline XBRL document) |
|        |   |

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this Current Report on Form 8-K to be signed on its behalf by the undersigned hereunto duly authorized.

CHICAGO ATLANTIC REAL ESTATE FINANCE, INC.

By: /s/ Anthony Cappell

Date: May 12, 2022

Name: Anthony Cappell
Title: Chief Executive Officer



### Chicago Atlantic Real Estate Finance Announces First Quarter 2022 Financial Results

CHICAGO—(May 12, 2022) Chicago Atlantic Real Estate Finance, Inc. (NASDAQ: REFI) ("Chicago Atlantic" or the "Company"), a commercial real estate finance company, today announced its results for the first quarter ended March 31, 2022.

John Mazarakis, Executive Chairman of Chicago Atlantic, noted, "The cannabis industry is one of the few sectors today that presents returns more correlated to regulatory milestones than the overall economic or interest rate environment. With a pipeline of \$911 million in potential fundings, we continue to benefit from cannabis operators in our targeted limited-license states that are seeking debt capital to invest in accretive expansion plans to meet accelerating demand."

Tony Cappell, Chief Executive Officer of Chicago Atlantic, added, "We have maintained our strong start to the year with \$86.7 million of loan fundings during the quarter and another \$25 million funded to date in the second quarter. The deployment of our revolving credit facility and the near-term plans to potentially increase the facility provide additional capital to support our growth."

### **Investment Activity and Portfolio Performance**

- As of March 31, 2022, total loan commitments of approximately \$321.1 million (\$281.5 million funded, \$39.6 million unfunded) across 22 portfolio companies
- As of May 10, 2022, total loan commitments of approximately \$337.3 million (\$306.1 million funded, \$31.2 million unfunded) across 22 portfolio companies
- The portfolio's weighted average yield to maturity was approximately 17.5% as of May 10, 2022 compared with approximately 17.2% as of March 31, 2022, and approximately 17.1% as of December 8, 2021, the date of the IPO

#### First Quarter 2022 Financial Results

- Total interest income of approximately \$9.8 million
- Total expenses of approximately \$2.0 million
- Net Income of approximately \$7.8 million, or \$0.44 per weighted average diluted common share
- Adjusted Distributable Earnings of approximately \$8.0 million, or \$0.45 per weighted average diluted common share
- Book value per common share of \$15.17 as of March 31, 2022 compared with \$15.13 as of December 31, 2021

### Dividends

• On April 14, 2022, Chicago Atlantic paid a regular quarterly cash dividend of \$0.40 per share of common stock for the first quarter of 2022 to common stockholders of record on March 31, 2022. The dividend represented a 53.8% increase from the fourth quarter of 2021.

### **Conference Call and Quarterly Earnings Supplemental Details**

The Company will host a conference call and live audio webcast, both open for the general public to hear, later today at 10:00 a.m. Eastern Time. The number to call for this interactive teleconference is (866) 374-5140 (international callers: (404) 400-0571). The conference PIN is 32070938#.

The live audio webcast of the Company's quarterly conference call will be available online in the Investor Relations section of the Company's website at investors.refi.reit. The online replay will be available approximately one hour after the end of the call and archived for one year.

Chicago Atlantic posted its First Quarter 2022 Earnings Supplemental on the Investor Relations page of its website. Chicago Atlantic routinely posts important information for investors on its website, www.refi.reit. The Company intends to use this website as a means of disclosing material information, for complying with our disclosure obligations under Regulation FD and to post and update investor presentations and similar materials on a regular basis. The Company encourages investors, analysts, the media and others interested in Chicago Atlantic to monitor the Investor Relations page of its website, in addition to following its press releases, SEC filings, publicly available earnings calls, presentations, webcasts and other information posted from time to time on the website. Please visit the IR Resources section of the website to sign up for email notifications.

### About Chicago Atlantic Real Estate Finance, Inc.

Chicago Atlantic Real Estate Finance, Inc. (NASDAQ: REFI) is a market-leading mortgage REIT utilizing significant real estate, credit and cannabis expertise to originate senior secured loans primarily to state-licensed cannabis operators in limited-license states in the United States.

### Forward-Looking Statements

This release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect our current views and projections with respect to, among other things, future events and financial performance. Words such as "believes," "expects," "will," "intends," "plans," "guidance," "estimates," "projects," "anticipates," and "future" or similar expressions are intended to identify forward-looking statements. These forward-looking statements, including statements about our future growth and strategies for such growth, are subject to the inherent uncertainties in predicting future results and conditions and are not guarantees of future performance, conditions or results. More information on these risks and other potential factors that could affect our business and financial results is included in our filings with the SEC. New risks and uncertainties arise over time, and it is not possible to predict those events or how they may affect us. We do not undertake any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

### For REFI investor relations please contact:

Tripp Sullivan SCR Partners (615) 942-7077 IR@REFI.reit

### For REFI media relations please contact:

Annie Graf KCSA Strategic Communications (786) 390-2644 PR@REFI.reit

# CHICAGO ATLANTIC REAL ESTATE FINANCE, INC. CONSOLIDATED BALANCE SHEETS

|  | March 31,<br>2022<br>(unaudited) | D  | ecember 31,<br>2021 |
|--|----------------------------------|----|---------------------|
| Assets   |                                  |    |                     |
| Loans held for investment  | \$<br>278,826,914                | \$ | 196,984,566         |
| Current expected credit loss reserve   | <br>(182,838)                    |    | (134,542)           |
| Loans held for investment, net   | 278,644,076                      |    | 196,850,024         |
| Cash   | 6,078,178                        |    | 80,248,526          |
| Interest receivable  | 373,695                          |    | 197,735             |
| Other assets, net  | 795,754                          |    | 868,022             |
| Other receivables  | 16,201                           |    | 6,148               |
| Total Assets   | \$<br>285,907,904                | \$ | 278,170,455         |
|  |                                  |    |                     |
| Liabilities  |                                  |    |                     |
| Interest reserve   | \$<br>7,472,057                  | \$ | 6,636,553           |
| Dividend payable   | 7,125,661                        |    | 4,537,924           |
| Related party payable  | 682,344                          |    | 1,902,829           |
| Management and incentive fees payable  | 671,505                          |    | 802,294             |
| Accounts payable and accrued expenses  | <br>571,821                      |    | 212,887             |
| Total Liabilities  | 16,523,388                       | Ξ  | 14,092,487          |
| Commitments and contingencies (Note 8)   |                                  |    |                     |
| Stockholders' equity   |                                  |    |                     |
| Common stock, par value \$0.01 per share, 100,000,000 shares authorized at March 31, 2022 and December 31, 2021, respectively, and |                                  |    |                     |
| 17,752,603 and 17,453,553 shares issued and outstanding at March 31, 2022 and December 31, 2021, respectively                      | 176,579                          |    | 173,551             |
| Additional paid-in-capital   | 268,681,445                      |    | 264,081,977         |
| Accumulated earnings (deficit)   | 526,492                          |    | (177,560)           |
| Total stockholders' equity   | 269,384,516                      |    | 264,077,968         |
| Total liabilities and stockholders' equity   | \$<br>285,907,904                | \$ | 278,170,455         |
|  |                                  |    |                     |

# CHICAGO ATLANTIC REAL ESTATE FINANCE, INC. CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

|   | For the<br>months<br>March<br>202 | ended<br>131, | mon<br>Dece | the three<br>oths ended<br>ember 31,<br>2021 |
|---|-----------------------------------|---------------|-------------|--|
| Revenues  |                                   |               |             |  |
| Interest income   | \$ 9,                             | 833,053       | \$          | 5,779,304                                    |
| Total revenues  | 9,                                | 833,053       |             | 5,779,304                                    |
|   |                                   |               |             |  |
| Expenses  |                                   |               |             |  |
| Management and incentive fees, net                                      |                                   | 671,505       |             | 905.123                                      |
| General and administrative expense                                      |                                   | 556,141       |             | 181,555                                      |
| Provision for current expected credit losses                            |                                   | 51,343        |             | 147,949                                      |
| Organizational expense  |                                   | -             |             | 63,301                                       |
| Amortization of deferred debt issuance costs                            |                                   | 72,268        |             | 33,943                                       |
| Professional fees   |                                   | 556,904       |             | 57,458                                       |
| Stock based compensation  |                                   | 120,940       |             | 29.611                                       |
| Total expenses  | 2,                                | 029,101       |             | 1,418,940                                    |
| Net Income before income taxes  | 7.5                               | 803,952       |             | 4,360,364                                    |
| Income tax expense  |                                   |               |             | <u> </u>                                     |
| Net Income  | \$ 7,                             | 803,952       | \$          | 4,360,364                                    |
| Earnings per common share:  |                                   |               |             |  |
| Basic earnings per common share (in dollars per share)                  | \$                                | 0.44          | \$          | 0.57   |
| Diluted earnings per common share (in dollars per share)                | \$                                | 0.44          | \$          | 0.57   |
| W. L.                               |                                   |               |             |  |
| Weighted average number of common shares outstanding:                   | 17                                | (41,000       |             | 7.500.507                                    |
| Basic weighted average shares of common stock outstanding (in shares)   |                                   | 641,090       |             | 7,599,597                                    |
| Diluted weighted average shares of common stock outstanding (in shares) | 17,                               | 737,975       |             | 7,622,067                                    |

#### Distributable Earnings and Adjusted Distributable Earnings

In addition to using certain financial metrics prepared in accordance with GAAP to evaluate our performance, we also use Distributable Earnings and Adjusted Distributable Earnings to evaluate our performance. Each of Distributable Earnings and Adjusted Distributable Earnings is a measure that is not prepared in accordance with GAAP. We define Distributable Earnings as, for a specified period, the net income (loss) computed in accordance with GAAP, excluding (i) non-cash equity compensation expense, (ii) depreciation and amortization, (iii) any unrealized gains, losses or other non-cash items recorded in net income (loss) for the period, regardless of whether such items are included in other comprehensive income or loss, or in net income (loss); provided that Distributable Earnings does not exclude, in the case of investments with a deferred interest feature (such as OID, debt instruments with PIK interest and zero coupon securities), accrued income that we have not yet received in cash, (iv) provision for current expected credit losses and (v) one-time events pursuant to changes in GAAP and certain non-cash charges, in each case after discussions between our Manager and our independent directors and after approval by a majority of such independent directors. We define Adjusted Distributable Earnings, for a specified period, as Distributable Earnings excluding certain non-recurring organizational expenses (such as one-time expenses related to our formation and start-up).

We believe providing Distributable Earnings and Adjusted Distributable Earnings on a supplemental basis to our net income as determined in accordance with GAAP is helpful to stockholders in assessing the overall performance of our business. As a REIT, we are required to distribute at least 90% of our annual REIT taxable income and to pay tax at regular corporate rates to the extent that we annually distribute less than 100% of such taxable income. Given these requirements and our belief that dividends are generally one of the principal reasons that stockholders invest in our common stock, we generally intend to attempt to pay dividends to our stockholders in an amount equal to our net taxable income, if and to the extent authorized by our Board. Distributable Earnings is one of many factors considered by our Board in authorizing dividends and, while not a direct measure of net taxable income, over time, the measure can be considered a useful indicator of our dividends.

In our Annual Report on Form 10-K, we defined Distributable Earnings so that, in addition to the exclusions noted above, the term also excluded from net income Incentive Compensation paid to our Manager. We believe that revising the term Distributable Earnings so that it is presented net of Incentive Compensation, while not a direct measure of net taxable income, over time, can be considered a more useful indicator of our ability to pay dividends. This adjustment to the calculation of Distributable Earnings has no impact on period-to-period comparisons.

Distributable Earnings and Adjusted Distributable Earnings should not be considered as substitutes for GAAP net income. We caution readers that our methodology for calculating Distributable Earnings and Adjusted Distributable Earnings may differ from the methodologies employed by other REITs to calculate the same or similar supplemental performance measures, and as a result, our reported Distributable Earnings and Adjusted Distributable Earnings may not be comparable to similar measures presented by other REITs.

E . . 4 . 4 . . . .

|   | mo | or the three onths ended March 31, 2022 | mo | or the three onths ended cember 31, 2021 |
|---|----|---|----|--|
| Net Income  | \$ | 7,803,952                               | \$ | 4,360,364                                |
| Adjustments to net income   |    |   |    |  |
| Non-cash equity compensation expense                                    |    | 120,940                                 |    | 29,611                                   |
| Depreciation and amortization   |    | 72,268                                  |    | 33,943                                   |
| Provision for current expected credit losses                            |    | 51,343                                  |    | 147,949                                  |
| Distributable Earnings  |    | 8,048,503                               |    | 4,571,867                                |
| Adjustments to Distributable Earnings                                   |    |   |    |  |
| Certain organizational expenses   |    | -                                       |    | 63,301                                   |
| Adjusted Distributable Earnings   |    | 8,048,503                               |    | 4,635,168                                |
| Basic weighted average shares of common stock outstanding (in shares)   |    | 17,641,090                              |    | 7,559,597                                |
| Adjusted Distributable Earnings per Weighted Average Share              | \$ | 0.46                                    | \$ | 0.61                                     |
| Diluted weighted average shares of common stock outstanding (in shares) |    | 17,737,975                              |    | 7,622,067                                |
| Adjusted Distributable Earnings per Weighted Average Share              | \$ | 0.45                                    | \$ | 0.61                                     |



### Important Disclosure Information

This presentation contains forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995, regarding future events and the future results of the Company that are based on current expectations, estimates, forecasts, projections about the industry in which the Company operates and the beliefs and assumptions of the management of the Company. Words such as "address," 'anticipate," 'believe," 'consider," 'continue," 'develop," 'estimate, 'expect," 'further, 'goal, 'intend, 'may, 'plan,' 'potential, 'project," 'seek,' 'should," 'larget," 'will,' variations of such words and similar expressions are intended to identify such forward-looking statements. Such statements reflect the current views of the Company and this respects to future events and are subject to certain risks, uncertainties and assumptions assumptions prove incorrect, the Company's actual results, performance or achievements could differ materially from the results expressed in, or implied by, these forward-looking statements. This presentation has been prepared by the Company based on information in thas obstanced from sources it believes to be reliable. Summaries of documents contained in this presentation may not be complete. The Company does not represent that the information herein is complete. The information is current only as of March 31, 2022 or such other date noted in this presentation, and the Company's business or financial condition and other information in this presentation may change after that date. The Company undertakes no obligation to update any forward-looking statements in order to reflect any event or circumstance occurring after the date of this presentation or currently unknown facts or conditions. You are urged to review and carefully consider any cautionary statements and other disclosures, including the statements under the heading "Risk Factors" and elsewhere in the Company's filings with the Securities and Exchange Commission.

Factors that may cause actual results to differ materially from current expectations include, among others: the Company's business and investment strategy; the impact of COVID-19 on the Company's business and the global economy; the war between Russia and the Ukraine and market volatility resulting from such conflict; the ability of Chicago Atlantic REIT Manager, LLC (the "Manager" to locate suitable loan opportunities for the Company's monitor and actively manage the Company's portfolio and implement the Company's investment strategy; allocation of loan opportunities to the Company's portfolio and implement the Company's investment strategy; allocation of loan opportunities to the Company's portfolio and protection and initiatives of the U.S. or state governments and changes to government policies and the execution and impact of these actions, initiatives and policies, including the fact that cannabis remains illegal under federal law; the estimated growth in and evolving market dynamics of the cannabis market; the demand for cannabis cultivation and processing facilities; shifts in public opinion regarding cannabis; the state of the U.S. economy generally or in specific geographic regions; economic trends and economic recoveries; the amount and timing of the Company's expected portfolio of loans; the Company's expected leverage; changes in the value of the Company's loans; the Company's expected investment and underwriting process; rates of default or decreased recovery rates on the Company's loans; the degree to which any interest rate or other hedging strategies may or may not protect the Company form interest rate volatility; changes in interest rate on the Company's loans; the degree to which any interest rate or other hedging strategies may or may not protect the Company form interest rate volatility; changes in interest rate intermisantches between the Company's loans and the Company's loans interest rate mis

#### Market and Industry Data

In this presentation, the Company relies on and refers to certain information and statistics obtained from third-party sources which it believes to be reliable, including reports by market research firms. The Company has not independently verified the accuracy or completeness of any such third-party information. Because the cannabis industry is relatively new and rapidly evolving, such market and industry data may be subject to significant change in a relatively short time period.

CHICAGOATLANTIC

### Company Overview

- Successful IPO in December 2021 (NASDAQ: REFI)
- Track record of identifying market inefficiencies, particularly where risk is fundamentally mispriced
- · Ability to redeploy capital quickly
- Access to Sponsor's leading cannabis lending platform as lead or co-lead
- Proprietary sourcing network and direct originations team
- Experienced and robust origination team responsible for sourcing and closing over \$1.3B in credit facilities since 2019
- Sizable and growing loan portfolio offering compelling risk-adjusted returns
- Diversified across operators, geographies and asset types with strong real estate collateral coverage as well as additional collateral

\$1.3B 39 in loans closed since cannabis loans closed platform inception(1) across platform(1) \$911mm \$337mm near-term pipeline under current portfolio size(1) evaluation(1) with substantial pipeline 1.8x 17.5% real estate collateral gross portfolio coverage in current yield(1) portfolio(1)

Note: (1) As of May 10, 2022

CHICAGOATLANTIC REAL ESTATE FINANCE

## **Investment Highlights**



Pioneer in cannabis lending with first-mover advantage



Proprietary and extensive deal sourcing capabilities



Differentiated investment approach



Compelling opportunity in rapidly growing cannabis market



Lender of choice to leading cannabis operators



CHICAGOATLANTIC REAL ESTATE FINANCE

### Industry-Leading Management and Investment Team

Deep Cannabis, Credit and Real Estate Expertise With Entrepreneurial Approach



John Mazarakis<sup>(1)</sup> Executive Chairman

- Originated over \$500mm in cannabis credit transactions
- Developed and owns over 1mm sf of real estate across 4 states
- Founded restaurant group with 30+ units and 1,200+ employees
- MBA from Chicago Booth and BA from University of Delaware



Tony Cappell<sup>(1)</sup> CEO

- Debt investor with over 15 years of experience, beginning at Wells Fargo Footbill
- Completed over 150 deals, comprising over \$5bn in total credit
- Former Managing Director and Head of Underwriting at Stonegate Capital
- MBA from Chicago Booth and BA from University of Wisconsin



Andreas Bodmeier<sup>(1)</sup> Co-President and CIO

- Underwritten over \$500mm in cannabis credit transactions
- Former Principal of consulting firm focused on FX and commodity risk management
- Former Senior Advisor, U.S.
   Dept. of Health and Human Services
- PhD in Finance and MBA from Chicago Booth and MSc from Humboldt University (Berlin)



Peter Sack<sup>(1)</sup> Co-President

- Former Principal at BC Partners Credit, leading their cannabis practice
- Underwritten \$138mm in cannabis credit transactions
- Former private equity investor, focusing on distressed industrial opportunities
- MBA from University of Pennsylvania's Wharton School of Business and BA from Yale University



Lindsay Menze CFO

- Finance and accounting expert, with over 10 years of experience, focusing on complex accounting and financial reporting
- Former Director at RSM US and Manager at Deloitte, focusing primarily on real estate industry
- CPA and BBA from University of Notre Dame

100 YEARS OF COMBINED EXPERIENCE AND OVER \$8 BILLION IN REAL ESTATE AND COMMERCIAL CREDIT

lote: (1) Denotes member of Investment Committee

CHICAGOATLANTIC REAL ESTATE FINANCE

### **Veteran Independent Directors**

Significant Public Board, REIT, Financial and Corporate Governance Expertise



Jason Papastavrou

- Lead Independent Director
- Founder and CIO of ARIS Capital Management
- Current member of board of directors of GXO Logistics (NYSE:GXO); and, previous board member of XPO Logistics (NYSE:XPO) and United Rentals (NYSE:URI)
- BS in Mathematics and MS and PhD in Electrical Engineering and Computer Science from MIT



#### **Donald Gulbrandsen**

- Current investor in Chicago Atlantic
- Founder and CEO of Gulbrandsen Companies, a holding company for specialty chemical manufacturing companies
- companies
  Products sold in over 45
  countries
- Over 900 employees in 7 facilities worldwide
- BS in Chemical Engineering and BA in History from Cornell University



#### Fredrick C. Herbst

- Audit Committee Chair
- Former CFO of Ready Capital (NYSE:RC) and Arbor Realty Trust (NYSE:ABR), two publicly traded, commercial mortgage REITs
- Former Managing Director of Waterfall Asset Management
- Former CFO of Clayton Holdings and The Hurst Companies
- CPA and BA in Accounting from Wittenberg University



#### **Brandon Konigsberg**

- Former CFO at J.P. Morgan Securities and Managing Director at JPMorgan Chase
- Current member of board of directors of GTJ REIT, SECregistered equity REIT
- Former auditor at Goldstein, Golub and Kessler
- CPA and BA in Accounting from University of Albany and MBA from New York University's Stern School of Business



#### Michael Steiner

- Current investor in Chicago Atlantic
- Founder and President of Service Energy and Petroleum Equipment, which are engaged in distribution of petroleum products
- petroleum products

  Expert in highly regulated industries
- BA in History from Wake Forest University and MBA from University of Delaware

CHICAGOATLANTIC REAL ESTATE FINANCE

## Investment Portfolio Activity





CHICAGOATLANTIC REAL ESTATE FINANCE

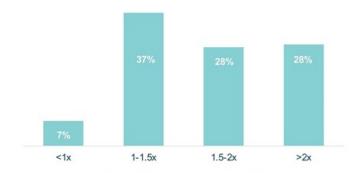
Portfolio Diversity
Our portfolio is diversified across operators, geographies, and asset types



# Loan Collateral Coverage 1.8x real estate collateral coverage

### REAL ESTATE COLLATERAL COVERAGE(1)

As percentage of total principal balance, as of May 10, 2022



Portfolio Weighted Average (1.8x)

### ADDITIONAL COLLATERAL

Our loans to owner operators in the state-licensed cannabis industry are secured by additional collateral, including personal guarantee where applicable subject to local laws and regulations:







(1) See page 19 for real estate collateral coverage by Ioan. Expressed as percentage of total principal balance of \$307.6 million as of May 10, 2022.

CHICAGOATLANTIC REAL ESTATE FINANCE

## Portfolio Overview (as of March 31, 2022)

| Loan              | Initial<br>Funding<br>Date <sup>(1)</sup> | Maturity<br>Date <sup>(2)</sup> |    | Total<br>imitment <sup>(3)</sup> |    | rincipal<br>Salance<br>f 3/31/2022 | Percentage of<br>Our Loan<br>Portfolio | uture<br>ndings  | Interest Rate <sup>(4)</sup>   | Periodic<br>Payment <sup>(5)</sup> | YTM<br>IRR® |
|-------------------|---|---------------------------------|----|----------------------------------|----|------------------------------------|--|------------------|--------------------------------|------------------------------------|-------------|
| 1                 | 12/31/19                                  | 12/31/22                        | S  | 800,000                          | S  | 537,500                            | 0.2%                                   | \$<br>-          | 15.00%                         | P&I                                | 21.3%       |
| 2 <sup>(ll)</sup> | 7/2/20                                    | 5/30/23                         | s  | 30,000,000                       | s  | 30,000,000                         | 10.6%                                  | \$               | 10.07%                         | NO.                                | 13.1%       |
| 3                 | 11/19/20                                  | 1/31/25                         | S  | 7,250,000                        | \$ | 6,957,500                          | 2.4%                                   | \$<br>-          | P + 11.00% <sup>(7)</sup>      | P81                                | 17.7%       |
| 4                 | 3/5/21                                    | 12/31/24                        | s  | 29,175,000                       | \$ | 29,333,311                         | 10.5%                                  | \$               | P + 6.65%7 Cash, 2.5% PIK      | NO.                                | 13.7%       |
| 5                 | 3/25/21                                   | 3/31/24                         | S  | 19,014,719                       | S  | 19,321,082                         | 6.7%                                   | \$<br>-          | 13.625% Cash, 2.75% PIK        | P&I                                | 20.7%       |
| 6 (9)             | 4/19/21                                   | 4/28/23                         | \$ | 12,900,000                       | \$ | 11,061,997                         | 4.0%                                   | \$<br>1,959,952  | 19.85%                         | P&I                                | 25.3%       |
| 7                 | 4/19/21                                   | 4/28/23                         | \$ | 3,500,000                        | \$ | 1,500,000                          | 0.5%                                   | \$<br>2,000,000  | P + 12.25% <sup>(7)</sup>      | P8I                                | 17.6%       |
| 8                 | 5/28/21                                   | 5/31/25                         | s  | 12,900,000                       | S  | 13,235,127                         | 4.7%                                   | \$               | P + 10.75%7 Cash, 4% PIK(10)   | P&I                                | 20.1%       |
| 9                 | 8/20/21                                   | 2/20/24                         | S  | 6,000,000                        | S  | 4,500,000                          | 1.6%                                   | \$<br>1,500,000  | P + 9.00% <sup>(7)</sup>       | P&I                                | 13.5%       |
| 10                | 8/24/21                                   | 8/30/24                         | s  | 25,000,000                       | \$ | 19,388,944                         | 6.9%                                   | \$<br>5,714,286  | 13% Cash, 1% PIK               | P&I                                | 16.0%       |
| 11                | 9/1/21                                    | 9/1/24                          | S  | 9,500,000                        | S  | 9,599,451                          | 3.4%                                   | \$<br>-          | P + 9.25%7 Cash, 2% PIK        | P&I                                | 17.7%       |
| 12                | 9/3/21                                    | 6/30/24                         | s  | 15,000,000                       | s  | 15,263,207                         | 5.5%                                   | \$<br>           | P + 10.75%7 Cash, 3% PIK       | P&I                                | 19.5%       |
| 13                | 9/20/21                                   | 9/30/24                         | \$ | 470,411                          | \$ | 392,009                            | 0.1%                                   | \$<br>-          | 11.00%                         | P81                                | 21.4%       |
| 14                | 9/30/21                                   | 9/30/24                         | \$ | 20,000,000                       | \$ | 20,203,076                         | 7.1%                                   | \$<br>-          | P + 8.75%7 Cash, 2% PIK        | NO.                                | 17.6%       |
| 15                | 11/8/21                                   | 10/31/24                        | \$ | 20,000,000                       | S  | 12,000,000                         | 4.2%                                   | \$<br>8,000,000  | 13.00%                         | P&I                                | 18.5%       |
| 16                | 11/22/21                                  | 11/22/22                        | \$ | 10,600,000                       | \$ | 10,600,000                         | 3.8%                                   | \$               | P + 7.00% <sup>(7)</sup>       | I/O                                | 12.6%       |
| 17                | 12/27/21                                  | 12/27/26                        | \$ | 5,000,000                        | S  | 5,000,000                          | 1.8%                                   | \$<br>           | 15% Cash, 2.5% PIK             | P8I                                | 19.3%       |
| 18                | 12/29/21                                  | 12/29/23                        | s  | 6,000,000                        | s  | 3,646,200                          | 1.3%                                   | \$<br>2,400,000  | 10.50% Cash, 1% to 5% PIK (11) | NO.                                | 18.3%       |
| 19                | 12/30/21                                  | 12/31/24                        | S  | 13,000,000                       | S  | 7,500,000                          | 2.7%                                   | \$<br>5,500,000  | P + 9.25% <sup>(7)</sup>       | P&I                                | 18.9%       |
| 20                | 1/18/22                                   | 1/31/25                         | s  | 25,000,000                       | s  | 15,000,000                         | 5.3%                                   | \$<br>10,000,000 | 11.00%                         | P&I                                | 13.1%       |
| 21                | 2/3/22                                    | 2/28/25                         | \$ | 30,000,000                       | S  | 30,140,161                         | 10.6%                                  | \$<br>-          | P + 8.25%7 Cash, 3% PIK        | P8I                                | 20.7%       |
| 22                | 3/11/22                                   | 8/29/25                         | s  | 20,000,000                       | s  | 17,529,167                         | 6.3%                                   | \$<br>2,500,000  | 11.00% Cash, 3% PIK            | P&I                                | 16.7%       |
|                   |   | Subtotal                        | \$ | 321,110,130                      | s  | 282,708,732                        | 100.0%                                 | \$<br>39,574,238 | 14.1%                          | Wtd Average                        | 17.2%       |

### **Total Commitment: \$321.1M**

CHICAGOATLANTIC REAL ESTATE FINANCE

### Portfolio Overview (continued)

Notes:

- (1) All loans originated prior to April 1, 2021 were purchased from affiliated entities at fair value plus accrued interest on or subsequent to April 1, 2021.
- (2) Certain loans have extension options from original maturity date.
- (3) Total Commitment excludes future amounts to be advanced at sole discretion of the lender.
- (4) "P" = prime rate and depicts floating rate loans that pay interest at the prime rate plus a specific percentage; "PIK" = paid in kind interest.
- (5) P&I = principal and interest. I/O = interest only. P&I loans may include interest only periods for a portion of the loan term.
- (6) Includes OID, unused fees, and exit fees, but assumes no prepayment penalties or early payoffs.
- (7) Subject to prime rate floor of 3.25%.
- (8) The aggregate loan commitment to Loan #2 includes a \$4.005 million initial advance which has an interest rate of 15.25%, a second advance of \$15.995 million which has an interest rate of 9.75%, and a third advance of \$10.0 million which has an interest rate of 8.5%. The statistics presented reflect the weighted average of the terms under both advances for the total aggregate loan commitment.
- (9) The aggregate loan commitment to Loan #6 includes \$8.9 million advanced which has an interest rate of P + 11.75% and 2.00% PIK, and a second commitment of \$2.0 million which has an interest rate of 39.00%. The statistics presented reflect the weighted average of the terms under all advances for the total aggregate loan commitment.
- (10) Subject to adjustment not below 2% if borrower receives at least two consecutive quarters of positive cash flow after the closing date.
- (11) PIK is variable with an initial rate of five percent (5.00%) per annum, until Borrower's delivery to Administrative Agent and the Lenders of audited financial statements for the Fiscal Year ending December 31, 2021, at which time the PIK interest rate shall equal a rate of one percent (1.00%) if EBITDA is greater than \$6,000,000; three percent (3.00%) if EBITDA is greater than \$4,000,000 and less than or equal to \$6,000,000; or will remain at five percent (5.00%) if EBITDA is less than \$4,000,000.

CHICAGOATLANTIC REAL ESTATE FINANCE

# Loan Origination Pipeline Driven by proprietary deal sourcing

Over **500 Qualified** Deals Sourced and Reviewed

\$911mm<sup>1</sup> in Potential Fundings

\$400mm+1 Terms Issued

\$222.5mm<sup>1</sup> in Signed Term Sheets

# Total current pipeline of approximately \$911mm<sup>1</sup>

- Recent legalization at the state level creates a new influx of opportunities
- Increase in M&A activity requires additional debt financing
- Robust set of profitable operators and refinancing opportunities



Note: (1) As of May 10, 2022

CHICAGOATLANTIC REAL ESTATE FINANCE

### **Compelling Market Opportunity**



### MARKET DRIVERS

- Sales of the U.S. cannabis industry expected to rival beer (\$100bn), spirits (\$97bn) and wine (\$62bn) by 2030
- Continued legalization at state level expected to drive continued demand for capital
- · Highly fragmented industry ripe for consolidation
- State and local governments deemed cannabis essential businesses during pandemic
- Wave of East Coast Legalization

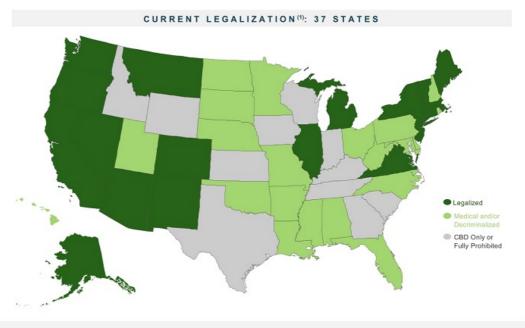
Note: (1) Per New Frontier Data

CHICAGOATLANTIC REAL ESTATE FINANCE

## **Compelling Market Opportunity**

### LEGISLATIVE TAILWINDS

- Continued state-level legalization, including transition from medical to adult-use cannabis
- SAFE Banking Act would protect banks providing services to state-licensed cannabis businesses
- Chicago Atlantic expects to have a lower cost of capital on bank financing as a result of the SAFE Banking Act



Note: (1) Per DISA Global Solutions, as of March 2022

CHICAGOATLANTIC REAL ESTATE FINANCE

## Competitive Landscape



| COMPETITIVE                                  | ADVANTAGES                                |
|--|---|
| Shorter loan durations                       | Better diversification                    |
| Lower LTVs                                   | Deal leads                                |
| Ability to upsize                            | Close relationships with management teams |
| We negotiate the deal                        | REIT shares 50% of the origination fee    |
| Underwrite enterprise value in the borrowers | Our borrower's only source of debt        |

CHICAGOATLANTIC REAL ESTATE FINANCE





## Appendix Q1 2022 Financial Overview

CHICAGOATLANTIC
REAL ESTATE FINANCE
Chicago Atlantic Real Estate Finance, Inc. | 16

## Portfolio Overview (as of May 10, 2022)

| Loan  | Initial<br>Funding<br>Date <sup>(1)</sup> | Maturity<br>Date <sup>(2)</sup> | Con | Total<br>nmitment <sup>(3)</sup> | В  | rincipal<br>Jalance<br>5/10/2022 <sup>(12)</sup> | Percentage of<br>Our Loan<br>Portfolio | Future<br>Indings | Interest Rate <sup>(4)</sup>                           | Periodic<br>Payment <sup>(5)</sup> | YTM<br>IRR <sup>(6)</sup> |
|-------|---|---------------------------------|-----|----------------------------------|----|--|--|-------------------|--|------------------------------------|---------------------------|
| 1 (1) | 7/2/20                                    | 5/30/23                         | S   | 30,000,000                       | s  | 30,000,000                                       | 9.8%                                   | \$                | 10.07%   | I/O                                | 13.1%                     |
| 2     | 11/19/20                                  | 1/31/25                         | \$  | 7,250,000                        | s  | 6,957,500  | 2.3%                                   | \$<br>14.0        | P + 11.00% <sup>(7)</sup>                              | P&I                                | 18.2%                     |
| 3     | 3/5/21                                    | 12/31/24                        | s   | 29,175,000                       | S  | 29,394,422                                       | 9.6%                                   | \$                | P + 6.65% <sup>(7)</sup> Cash, 2.5% PIK                | I/O                                | 14.2%                     |
| 4     | 3/25/21                                   | 3/31/24                         | s   | 19,014,719                       | s  | 19,362,145                                       | 6.3%                                   | \$<br>3.4         | 13.625% Cash, 2.75% PIK                                | P&I                                | 22.4%                     |
| 5 (9) | 4/19/21                                   | 4/28/23                         | 5   | 12,900,000                       | s  | 11,198,299                                       | 3.6%                                   | \$<br>1,619,952   | 19.85%   | P&I                                | 25.5%                     |
| 6     | 4/19/21                                   | 4/28/23                         | s   | 3,500,000                        | s  | 1,477,500  | 0.5%                                   | \$<br>2,000,000   | P + 12.25% <sup>(7)</sup>                              | P&I                                | 17.8%                     |
| 7     | 5/28/21                                   | 5/31/25                         | s   | 12,900,000                       | S  | 13,279,244                                       | 4.3%                                   | \$                | P + 10.75% <sup>(7)</sup> Cash, 4% PIK <sup>(10)</sup> | P&I                                | 20.5%                     |
| 8     | 8/20/21                                   | 2/20/24                         | 5   | 6,000,000                        | s  | 4,500,000  | 1.5%                                   | \$<br>1,500,000   | P + 9.00% <sup>(1)</sup>                               | P&I                                | 13.6%                     |
| 9     | 8/24/21                                   | 8/30/24                         | S   | 25,000,000                       | S  | 19,405,101                                       | 6.3%                                   | \$<br>5,714,286   | 13% Cash, 1% PIK                                       | P&I                                | 16.0%                     |
| 10    | 9/1/21                                    | 9/1/24                          | \$  | 9,500,000                        | s  | 9,615,450  | 3.1%                                   | \$<br>3.4         | P + 9.25% <sup>(7)</sup> Cash, 2% PIK                  | P&I                                | 18.1%                     |
| 11    | 9/3/21                                    | 6/30/24                         | \$  | 15,000,000                       | S  | 15,301,365                                       | 5.0%                                   | \$                | P + 10.75% <sup>(7)</sup> Cash, 3% PIK                 | P8I                                | 19.9%                     |
| 12    | 9/20/21                                   | 9/30/24                         | 5   | 470,411                          | \$ | 378,942  | 0.1%                                   | \$<br>5,70        | 11.00%   | P8I                                | 21,4%                     |
| 13    | 9/30/21                                   | 9/30/24                         | \$  | 20,000,000                       | S  | 20,236,748                                       | 6.6%                                   | \$                | P + 8.75% <sup>(7)</sup> Cash, 2% PIK                  | I/O                                | 18.4%                     |
| 14    | 11/8/21                                   | 10/31/24                        | s   | 20,000,000                       | s  | 20,000,000                                       | 6.5%                                   | \$<br>0.0         | 13.00%   | P&I                                | 18.5%                     |
| 15    | 11/22/21                                  | 11/22/22                        | S   | 10,600,000                       | s  | 10,600,000                                       | 3.4%                                   | \$<br>-           | P + 7.00% <sup>(7)</sup>                               | 1/0                                | 12.9%                     |
| 16    | 12/27/21                                  | 12/27/26                        | s   | 5,000,000                        | s  | 5,000,000  | 1.6%                                   | \$                | 15.00% Cash, 2.5% PIK                                  | P&I                                | 19.3%                     |
| 17    | 12/29/21                                  | 12/29/23                        | \$  | 6,000,000                        | S  | 3,661,393  | 1.2%                                   | \$<br>2,400,000   | 10.50% Cash, 1% to 5% PIK(11)                          | I/O                                | 18.3%                     |
| 18    | 12/30/21                                  | 12/31/24                        | s   | 13,000,000                       | s  | 7,500,000  | 2.4%                                   | \$<br>5,500,000   | P + 9.25% <sup>(7)</sup>                               | P&I                                | 19.4%                     |
| 19    | 1/18/22                                   | 1/31/25                         | 5   | 25,000,000                       | 5  | 15,000,000                                       | 4.9%                                   | \$<br>10,000,000  | 11.00%   | P&I                                | 13.1%                     |
| 20    | 2/3/22                                    | 2/28/25                         | \$  | 30,000,000                       | \$ | 30,215,512                                       | 9.8%                                   | \$                | P + 8.25% <sup>(7)</sup> Cash, 3% PIK                  | P&I                                | 21.2%                     |
| 21    | 3/11/22                                   | 8/29/25                         | S   | 20,000,000                       | S  | 17,572,990                                       | 5.7%                                   | \$<br>2,500,000   | 11.00% Cash, 3% PIK                                    | P&I                                | 16.7%                     |
| 22    | 5/9/22                                    | 5/30/25                         | \$  | 17,000,000                       | \$ | 17,000,000                                       | 5.5%                                   | \$<br>-           | 11.00%, 3% PIK <sup>(12)</sup>                         | P8I                                | 15,1%                     |
|       |   | Subtotal                        | \$  | 337,310,130                      | s  | 307,656,611                                      | 100.0%                                 | \$<br>31,234,238  | 14.4%  | Wtd Average                        | 17.5%                     |

### **Total Commitment: \$337.3M**

CHICAGOATLANTIC REAL ESTATE FINANCE

### Portfolio Overview (continued)

#### Notes:

- (1) All loans originated prior to April 1, 2021 were purchased from affiliated entities at amortized cost plus accrued interest on or subsequent to April 1, 2021. Certain loans have extension options from original maturity date
- (2) Certain loans have extension options from original maturity date. 'P" = prime rate and depicts floating rate loans that pay interest at the prime rate plus a specific percentage; "PIK" = paid in kind interest
- (3) Total Commitment excludes future amounts to be advanced at sole discretion of the lender Includes OID, unused fees, and exit fees, but assumes no prepayment penalties or early payoffs
- (4) "P" = prime rate and depicts floating rate loans that pay interest at the prime rate plus a specific percentage; "PIK" = paid in kind interest. The aggregate loan commitment to Loan #2 includes a \$4.005 million initial advance which has an interest rate of 15.25% and a second advance of \$15.995 million which has an interest rate of 9.75%, and a third advance of \$10.0 million which has an interest rate of 8.5%. The statistics presented reflect the weighted average of the terms under both advances for the total aggregate loan commitment.
- (5) P&I = principal and interest. I/O = interest only. P&I loans may include interest only periods for a portion of the loan term. Subject to adjustment not below 2% if borrower receives at least two consecutive quarters of positive cash flow after the closing date
- (6) Includes OID, unused fees, and exit fees, but assumes no prepayment penalties or early payoffs.
- (7) Subject to prime rate floor of 3.25%.
- (8) The aggregate loan commitment to Loan #1 includes a \$4.005 million initial advance which has an interest rate of 15.25%, a second advance of \$15.995 million which has an interest rate of 9.75%, and a third advance of \$10.0 million which has an interest rate of 8.5%. The statistics presented reflect the weighted average of the terms under both advances for the total aggregate loan commitment.
- (9) The aggregate loan commitment to Loan #5 includes \$8.4 million advanced which has an interest rate of P + 11.75% and 2.00% PIK, and a second commitment of \$2.0 million which has an interest rate of 39.00%. The statistics presented reflect the weighted average of the terms under all advances for the total aggregate loan commitment.
- (10) Subject to adjustment not below 2% if borrower receives at least two consecutive quarters of positive cash flow after the closing date.
- (11) PIK is variable with an initial rate of five percent (5.00%) per annum, until Borrower's delivery to Administrative Agent and the Lenders of audited financial statements for the Fiscal Year ending December 31, 2021, at which time the PIK interest rate shall equal a rate of one percent (1.00%) if EBITDA is greater than \$6,000,000; three percent (3.00%) if EBITDA is greater than \$4,000,000 and less than or equal to \$6,000,000; or will remain at five percent (5.00%) if EBITDA is less than \$4,000,000.
- (12) PIK is variable with an initial rate of two percent (3.00%) per annum, adjusted from time to time based upon the Borrower's consolidated total senior debt leverage ratio. The PIK interest rate shall be reduced to two percent (2.00%) when the consolidated total senior debt leverage ratio falls below 2.5:1.
- (13) Principal as of 5/10/2022 excludes any accrued PIK interest from 5/1/2022 through 5/10/2022 for loans which PIK interest is a component of interest rate.

CHICAGOATLANTIC REAL ESTATE FINANCE

Collateral Overview (as of March 31, 2022)

| Loan |                                   | Investment <sup>(1)</sup> Location |                   | Print |             | Implied Real<br>Estate<br>Collateral for REIT <sup>[2]</sup> |             | Our Real Estate<br>Collateral Coverag<br>as of 3/31/2022 |
|------|-----------------------------------|------------------------------------|-------------------|---|-------------|--|-------------|--|
| 1    | Senior Real Estate Corporate Loan | Michigan                           | Retail            | s   | 537,500     | s  | 1,710,000   | 3.2x   |
| 2    | Senior Real Estate Corporate Loan | Various                            | Retail/Industrial | s   | 30,000,000  | s  | 107,943,025 | 3.6x   |
| 3    | Senior Real Estate Corporate Loan | Pennsylvania                       | Retail/Industrial | \$  | 6,957,500   | s  | 3,680,000   | 0.5x   |
| 4    | Senior Real Estate Corporate Loan | Michigan                           | Retail/Industrial | \$  | 29,333,311  | s  | 35,154,070  | 1.2x   |
| 5    | Senior Real Estate Corporate Loan | Various                            | Retall/Industrial | s   | 19,321,082  | \$   | 23,866,650  | 1.2x   |
| 6    | Senior Real Estate Corporate Loan | Arizona                            | Industrial        | s   | 11,061,997  | s  | 19,700,000  | 1.8x   |
| 7    | Senior Real Estate Corporate Loan | Massachusetts                      | Retail/Industrial | s   | 1,500,000   | s  | 907,500     | 0.6x   |
| 8    | Senior Real Estate Corporate Loan | Pennsylvania                       | Industrial        | \$  | 13,235,127  | s  | 25,000,000  | 1.9x   |
| 9    | Senior Real Estate Corporate Loan | Michigan                           | Retail/Industrial | \$  | 4,500,000   | s  | 10,900,000  | 2.4x   |
| 10   | Senior Real Estate Corporate Loan | Various                            | Retail/Industrial | \$  | 19,388,944  | s  | 64,452,731  | 3.3x   |
| 11   | Senior Real Estate Corporate Loan | West Virginia                      | Retail/Industrial | s   | 9,599,451   | s  | 15,160,000  | 1.6x   |
| 12   | Senior Real Estate Corporate Loan | Pennsylvania                       | Retail/Industrial | s   | 15,263,207  | s  | 16,700,000  | 1.1x   |
| 13   | Senior Loan                       | Michigan                           | Retail            | s   | 392,009     | s  | 3,000,000   | 7.7x   |
| 14   | Senior Real Estate Corporate Loan | Maryland                           | Retail/Industrial | \$  | 20,203,076  | s  | 32,000,000  | 1.6x   |
| 15   | Senior Real Estate Corporate Loan | Various                            | Retail/Industrial | \$  | 12,000,000  | s  | 48,260,000  | 4.0x   |
| 16   | Senior Real Estate Corporate Loan | Michigan                           | Retail/Industrial | s   | 10,600,000  | s  | 17,079,290  | 1.6x   |
| 17   | Senior Real Estate Corporate Loan | Various                            | Retail/Industrial | s   | 5,000,000   | s  |             | 0.0x   |
| 18   | Senior Real Estate Corporate Loan | Michigan                           | Retail/Industrial | s   | 3,646,200   | S  | 9,510,000   | 2.6x   |
| 19   | Senior Real Estate Corporate Loan | Florida                            | Retail/Industrial | s   | 7,500,000   | S  |             | 0.0x   |
| 20   | Senior Real Estate Corporate Loan | Florida                            | Retail/Industrial | \$  | 15,000,000  | s  | 35,825,000  | 2.4x   |
| 21   | Senior Real Estate Corporate Loan | Ohio                               | Retail/Industrial | \$  | 30,140,161  | \$   | 32,625,180  | 1.1x   |
| 22   | Senior Real Estate Corporate Loan | Florida                            | Retail/Industrial | \$  | 17,529,167  | s  | 28,000,000  | 1.6x   |
|      |                                   |                                    |                   | \$  | 282,708,732 | s  | 531,473,446 | 1.9x   |

CHICAGOATLANTIC REAL ESTATE FINANCE

## Collateral Overview (as of May 10, 2022)

| Loan | Investment <sup>(t)</sup>         | Location      | Property<br>Type  | as | Principal<br>Balance<br>of 5/10/2022 | Implied R<br>Estate<br>Collateral for |             | Our Real Estate<br>Collateral Coverage<br>as of 5/10/2022 |
|------|-----------------------------------|---------------|-------------------|----|--------------------------------------|---------------------------------------|-------------|---|
| 1    | Senior Real Estate Corporate Loan | Various       | Retail/Industrial | \$ | 30,000,000                           | s                                     | 107,943,025 | 3.6x  |
| 2    | Senior Real Estate Corporate Loan | Pennsylvania  | Retail/Industrial | \$ | 6,957,500                            | s                                     | 3,680,000   | 0.5x  |
| 3    | Senior Real Estate Corporate Loan | Michigan      | Retail/Industrial | \$ | 29,394,422                           | \$                                    | 35,154,070  | 1.2x  |
| 4    | Senior Real Estate Corporate Loan | Various       | Retail/Industrial | \$ | 19,362,145                           | s                                     | 23,866,650  | 1.2x  |
| 5    | Senior Real Estate Corporate Loan | Arizona       | Industrial        | s  | 11,198,299                           | s                                     | 19,700,000  | 1.8x  |
| 6    | Senior Real Estate Corporate Loan | Massachusetts | Retail/Industrial | s  | 1,477,500                            | s                                     | 907,500     | 0.6x  |
| 7    | Senior Real Estate Corporate Loan | Pennsylvania  | Industrial        | s  | 13,279,244                           | S                                     | 25,000,000  | 1.9x  |
| 8    | Senior Real Estate Corporate Loan | Michigan      | Retail/Industrial | s  | 4,500,000                            | s                                     | 10,900,000  | 2.4x  |
| 9    | Senior Real Estate Corporate Loan | Various       | Retail/Industrial | s  | 19,405,101                           | S                                     | 58,007,458  | 3.0x  |
| 10   | Senior Real Estate Corporate Loan | West Virginia | Retail/Industrial | s  | 9,615,450                            | s                                     | 15,160,000  | 1.6x  |
| 11   | Senior Real Estate Corporate Loan | Pennsylvania  | Retail/Industrial | s  | 15,301,365                           | s                                     | 16,700,000  | 1.1x  |
| 12   | Senior Loan                       | Michigan      | Retail            | s  | 378,942                              | s                                     | 3,000,000   | 7.9x  |
| 13   | Senior Real Estate Corporate Loan | Maryland      | Industrial        | s  | 20,236,748                           | s                                     | 32,000,000  | 1.6x  |
| 14   | Senior Real Estate Corporate Loan | Various       | Retail/Industrial | s  | 20,000,000                           | s                                     | 48,260,000  | 2.4x  |
| 15   | Senior Real Estate Corporate Loan | Various       | Retail/Industrial | s  | 10,600,000                           | S                                     | 17,079,290  | 1.6x  |
| 16   | Senior Real Estate Corporate Loan | Various       | Retail/Industrial | s  | 5,000,000                            | s                                     |             | 0.0x  |
| 17   | Senior Real Estate Corporate Loan | Michigan      | Retail/Industrial | s  | 3,661,393                            | s                                     | 9,510,000   | 2.6x  |
| 18   | Senior Real Estate Corporate Loan | Florida       | Retail/Industrial | s  | 7,500,000                            | s                                     | 3,500,000   | 0.5x  |
| 19   | Senior Real Estate Corporate Loan | Florida       | Retail/Industrial | s  | 15,000,000                           | s                                     | 35,825,000  | 2.4x  |
| 20   | Senior Real Estate Corporate Loan | Ohio          | Retail/Industrial | s  | 30,215,512                           | s                                     | 32,625,180  | 1.1x  |
| 21   | Senior Real Estate Corporate Loan | Florida       | Retail/Industrial | s  | 17,572,990                           | s                                     | 28,000,000  | 1.6x  |
| 22   | Senior Real Estate Corporate Loan | Missouri      | Retail/Industrial | s  | 17,000,000                           | s                                     | 20,385,217  | 1.2x  |
|      |                                   |               | Subtotal          | s  | 307,656,611                          | s                                     | 547,203,390 | 1.8x  |

Notes:
(1) Senior Real Estate Corporate Loans are structured as loans to owner operators secured by real estate. Senior Loans are loans to a property owner and leased to third party ten.

CHICAGOATLANTIC REAL ESTATE FINANCE

Balance Sheet (unaudited)

|  |    | March 31, 2022    |     | December 31, 2021 |
|--|----|-------------------|-----|-------------------|
| Assets Loans held for investment   | s  | 278,826,914       | s   | 196,984,566       |
| Current expected credit loss reserve   |    | (182,838)         |     | (134,542)         |
| Loans held for investment, net   |    | 278,644,076       |     | 196,850,024       |
| Cash   |    | 6,078,178         |     | 80,248,526        |
| Interest receivable  |    | 373.695           |     | 197.735           |
| Other assets, net Other receivables  |    | 795,754<br>16,201 |     | 868,022<br>6,148  |
| Total Assets   | \$ | 285,907,904       | \$_ | 278,170,455       |
| Liabilities  |    |                   |     |                   |
| Interest reserve   | \$ | 7,472,057         | \$  | 6,636,553         |
| Dividend payable   |    | 7,125,661         |     | 4,537,924         |
| Related party payable  |    | 682,344           |     | 1,902,829         |
| Management and incentive fees payable  |    | 671,505           |     | 802,294           |
| Accounts payable and accrued expenses  |    | 571,821           | _   | 212,887           |
| Total Liabilities<br>Commitments and contingencies (Note 8)  |    | 16,523,388        | -   | 14,092,487        |
| Stockholders' equity  Common stock, par value \$0.01 per share, 100,000,000 shares authorized at March 31, 2022 and December 31, 2021, respectively, and 17,752,603 and 17,453,553 shares issued and outstanding at March 31, 2022 and December 31, 2021, respectively |    | 176,579           |     | 173,551           |
|  |    |                   |     |                   |
| Additional paid-in-capital   |    | 268,681,445       |     | 264,081,977       |
| Accumulated earnings (deficit)   | _  | 526,492           | -   | (177,560)         |
| Total stockholders' equity   | -  | 269,384,516       | _   | 264,077,968       |
| Total liabilities and stockholders' equity   | \$ | 285,907,904       | \$_ | 278.170.455       |

CHICAGOATLANTIC REAL ESTATE FINANCE

# Statement of Operations (unaudited)

|   | nree months<br>ended<br>arch 31, 2022 | ree months<br>ended<br>ember 31, 2021 |
|---|---------------------------------------|---------------------------------------|
|   | <br>                                  | <br>                                  |
| Revenues  |                                       |                                       |
| Interest income   | \$<br>9,833,053                       | \$<br>5,779,304                       |
| Total revenues  | 9,833,053                             | 5,779,304                             |
| Expenses  |                                       |                                       |
| Management and incentive fees, net                                      | 671,505                               | 905,123                               |
| General and administrative expense                                      | 556,141                               | 181,555                               |
| Organizational Expense  | -                                     | 63,301                                |
| Provision for current expected credit losses                            | 51,343                                | 147,949                               |
| Amortization of deferred debt issuance costs                            | 72,268                                | 33,943                                |
| Professional fees   | 556,904                               | 57,458                                |
| Stock based compensation  | <br>120,940                           | 29,611                                |
| Total expenses  | 2,029,101                             | 1,418,940                             |
| Net Income before income taxes  | <br>7,803,952                         | <br>4,360,364                         |
| Income tax expense  | -                                     |                                       |
| Net Income  | \$<br>7,803,952                       | \$<br>4,360,364                       |
| Earnings per common share:  |                                       |                                       |
| Basic earnings per common share (in dollars per share)                  | \$<br>0.44                            | \$<br>0.57                            |
| Diluted earnings per common share (in dollars per share)                | \$<br>0.44                            | \$<br>0.57                            |
| Weighted average number of common shares outstanding:                   |                                       |                                       |
| Basic weighted average shares of common stock outstanding (in shares)   | 17,641,090                            | 7,599,597                             |
| Diluted weighted average shares of common stock outstanding (in shares) | 17,737,975                            | 7,622,067                             |

CHICAGOATLANTIC REAL ESTATE FINANCE

# Reconciliation of Distributable Earnings and Adjusted Distributable Earnings to GAAP Net Income

|   |    | hree months<br>ended<br>arch 31, 2022 |     | Three months<br>ended<br>Dec. 31, 2021 |
|---|----|---------------------------------------|-----|--|
| Net Income  | S  | 7,803,952                             | \$  | 4,360,364                              |
| Adjustments to net income   |    |                                       |     |  |
| Non-cash equity compensation expense                                    |    | 120,940                               |     | 29,611                                 |
| Depreciation and amortization   |    | 72,268                                |     | 33,943                                 |
| Provision for current expected credit losses                            |    | 51,343                                |     | 147,949                                |
| Distributable Earnings  | S  | 8,048,503                             | \$_ | 4,571,867                              |
| Adjustments to Distributable Earnings                                   |    |                                       |     |  |
| Certain Organizational Expenses   |    | -                                     |     | 63,301                                 |
| Adjusted Distributable Earnings   | S  | 8,048,503                             | \$_ | 4,635,168                              |
| Basic weighted average shares of common stock outstanding (in shares)   |    | 17,641,090                            |     | 7,599,597                              |
| Adjusted Distributable Earnings per Weighted Average Share              | \$ | 0.46                                  | \$_ | 0.61                                   |
| Diluted weighted average shares of common stock outstanding (in shares) |    | 17,737,975                            |     | 7,622,067                              |
| Adjusted Distributable Earnings per Weighted Average Share              | s  | 0.45                                  | \$_ | 0.61                                   |

CHICAGOATLANTIC REAL ESTATE FINANCE

### Management Agreement Overview

### **External Manager**

- Externally-managed by Chicago Atlantic REIT Manager, LLC, a subsidiary of Chicago Atlantic Group, LLC
- John Mazarakis (Executive Chairman), Tony Cappell (CEO) and Andreas Bodmeier (Co-President & CIO) control and beneficially own over 80% of the Manager
- The Manager is comprised of an experienced team of investment professionals, who currently manage several externally-managed vehicles with over \$500mm in additional assets
  - Synergies from over 30 professionals, spanning real estate credit, assetbased lending and real estate private equity, as well as robust accounting and compliance functions

### Management Agreement and Equity Incentive Plan

- · Initial term of three years
- Following the initial term, the agreement automatically renews every year for an additional one-year period, unless Chicago Atlantic or the Manager elects not to renew
- · Shareholder-friendly management agreement:
- . 8.5% equity incentive plan:
  - 0.5% granted at completion of IPO
  - 8% granted at discretion of Board based on Company performance after IPO

| MANAGEMENT FEES                        |       |
|--|-------|
| Annual Base Management Fee (on Equity) | 1.5%  |
| Origination Fees (Rebated to REIT)     | 50.0% |
| Incentive Compensation Terms:          |       |
| Incentive Fees (of Core Earnings)      | 20.0% |
| Hurdle Amount (on Avg. Equity)         | 8.0%  |

CHICAGOATLANTIC REAL ESTATE FINANCE